

HEARTLAND PAYMENT SYSTEMS® SIGNS FIVE-YEAR CONTRACT WITH CONOCOPHILLIPS

One of the nation's largest fuel marketers renews and expands card processing agreement

Princeton, N.J. (December 14, 2011) — Heartland Payment Systems® (NYSE: [HPY](#)) one of the nation's largest payments processors, has signed a five-year contract with ConocoPhillips (NYSE: COP). Under the expanded contract, Heartland Network Services group will continue to authorize debit and credit card transactions and will now also begin settling Visa and MasterCard credit card transactions at ConocoPhillips-branded locations nationwide. The expanded card processing agreement is being supported by a new partnership between Heartland and Barclays Bank Delaware, the U.S. operation of Barclaycard, which will be delivering the payment network sponsorship services for the ConocoPhillips transactions.

“ConocoPhillips has a longstanding commitment to responsible refining and fuels marketing, just as Heartland has a longstanding commitment to responsible payments processing,” said Bob Carr, Heartland's chairman and CEO. “We're proud to continue and expand our 20-year relationship by delivering secure, PCI-compliant network transaction processing services to ConocoPhillips branded locations across the country. In addition, Heartland is pleased to announce our arrangement with Barclays Bank Delaware for the bank sponsorship activities for the ConocoPhillips transactions.”

Heartland is one of the largest third-party payments processors in the convenience store and petroleum industry, offering a comprehensive suite of products and services including card processing, managed network solutions, gift marketing, prepaid services, check management, payroll services and more. For more information, visit [HeartlandPaymentSystems/Petroleum&ConvenienceStoreSolutions](#) or call 866-941-1477.

About Heartland Payment Systems

Heartland Payment Systems, Inc. (NYSE: [HPY](#)), the fifth largest payments processor in the United States, delivers [credit/debit/prepaid card processing](#), [gift marketing and loyalty programs](#), [payroll](#), [check management](#) and related business solutions to more than 250,000 business locations nationwide. A *FORTUNE* 1000 company, Heartland is the founding supporter of The Merchant Bill of Rights, a public advocacy initiative that educates merchants about fair credit and debit card processing practices. The company is also a leader in the development of end-to-end encryption technology designed to protect cardholder data, rendering it useless to cybercriminals. For more information, please visit [HeartlandPaymentSystems.com](#), [MerchantBillOfRights.org](#), [CostOfABurger.com](#) and [E3secure.com](#).

About Barclays

Barclays is a major global financial services provider engaged in retail banking, credit cards, corporate and investment banking and wealth management with an extensive international presence in Europe, the Americas, Africa and Asia. With over 300 years of history and expertise in banking, Barclays operates in over 50 countries and employs nearly 147,000 people. Barclays moves, lends, invests and protects money for 48 million customers and clients worldwide. Barclaycard is a global payments business which last

year enabled over 20 million consumers and 240,000 business customers worldwide to make some \$315 billion of payments. For further information about Barclays, please visit our website www.barclays.com.

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